

New Customer Questionnaire



Since we specialize in custom remodeling and home building, in order to get better acquainted and understand your preferences, please take the time to answer the following questions. Simply copy, cut, and paste the following questions into your reply and write your response below each question.

1. How did you hear about BCM Builders?
2. Regarding your current residence:
 - a. Do you rent or own it?
 - b. How old is the home?
 - c. How long have you lived in it?
3. Have you started the planning process?
4. Have you started working with a designer or architect or intend to and if not are you open to suggestions?
5. Do you have any plans for the proposed work? If so:
 - a. What stage are the plans in (rough sketch, preliminary, final, etc.)
 - b. Do you have any permits for the proposed work?
6. Where have you drawn inspiration for your new project? (Pinterest, magazines, online sources, etc.)
7. Are there any special requirements we should be aware of at this point?
8. When would you like to start your project?
9. When would you like your project to be completed?
10. Which is more important to you:
 - a. The lowest price or enduring value?
 - b. The lowest price or a good construction experience?

11. Do you have any experience working with a builder or general contractor? If yes, answer the following questions.
 - a. What type of work was done and how was your experience?
 - b. What was something you really enjoyed while working with them?
 - c. What was something you wish the builder or contractor did differently?
12. What is important to you while considering and selecting a contractor for this project?
13. How can BCM Builders tailor your construction experience to make it enjoyable and fun?
14. What level of finishes are you projecting to be within the home? (low, medium, high, extremely high-end)
15. What is your current budget for your project?
16. Are you using financing and if so are you pre-approved?
17. Please share any additional information about yourself or your project that might help us better understand your preferences.

Thank you for taking the time to fill out and return this questionnaire. This should help us provide you with a more personalized experience and guide us in creating a project that meets your individual preferences. – The BCM Builders Team